



r.e.think energy

Agenda

Living up to its strengths: Biogas across borders in practice

BayWa r.e. Energy Trading

Biogas in a Renewable Market Place:
Best Practice Flexibility

Biogas in a Renewable Market Place:
The Challenge

Biogas in a Renewable Market Place: The Framework





BayWa r.e. Energy Trading



The Business Entity Energy Trading

Business Segments

Bio-methane Trading



- Purchase, trading and sale of physical bio-methane as well as Biomethane-certificates
 - Mainly long-term contracts
 - For all market segments: CHP, heating and fuel
- Nomination and energy data management
- Portfolio and balancing group management
- Management of guarantees of origin (via dena Biogas register)

Direct marketing



- Direct marketing of power from distributed power plants: wind onshore, wind offshore, PV bioenergy, geothermal energy, and CHP
- Full service including forecast, balancing group management, and remote control (via VPP)
- Mainly according to EEG's market premium model
- Long-term PPAs for new power plants and mid-term PPAs for post-EEG plants under development

Flexibility Management



- Flexible management and cross market optimisation of decentral generation at all power and ancillary service markets
- Virtual power plant based on own system EC24 as well as own developed optimization software 5/1
- Management of consumption of industrial power clients according to intraday price changes and demand of ancillary services (Demand Side Management)



The Business Entity Energy Trading

Business Entity Energy Trading Key Facts and Figures



1 600 GWh

Bio-methane and green gas traded



1 500

2 200 MW

Wind, PV, bioenergy, geothermal power plants and CHP plants with

Of capacity under management



950 GWh

20 000

Power supply to industrial, commercial and private customers

Customers are supplied with clean and sustainable green power



Awarded



90

Certificates and awards testify our high standard and excellent service (e.g. TÜV Süd, Ökotest)

Highly qualified and experienced employees work with us in our offices in Munich, Leipzig and Frankfurt

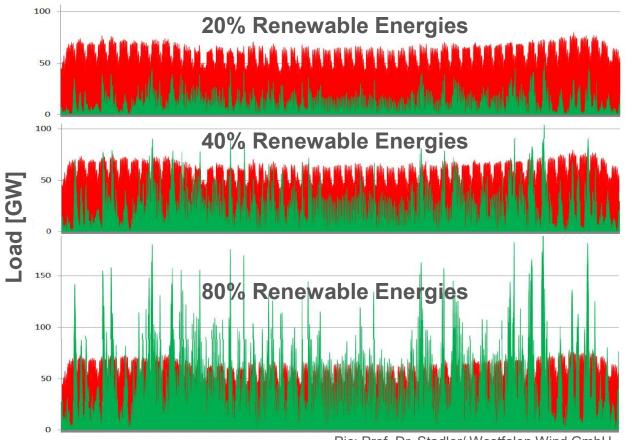


Biogas in a Renewable Market Place: The Challenge



The Challenge

Renewable Energies are Changing the Basis of our Energy System



Pic: Prof. Dr. Stadler/ Westfalen Wind GmbH

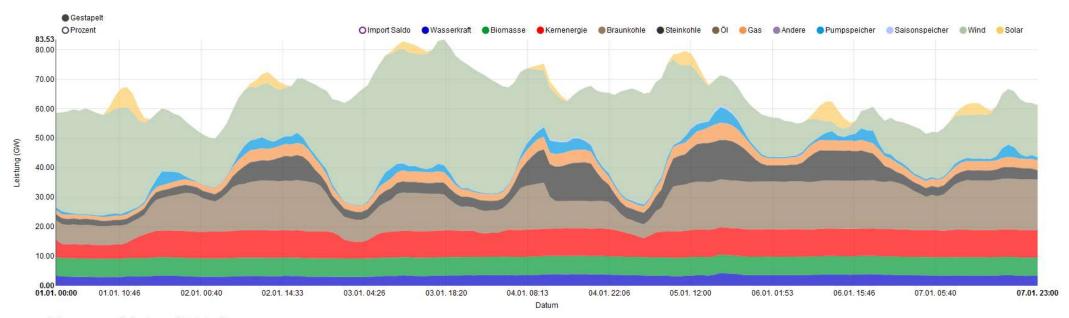
- Distributed and fluctuating generation from wind and solar
- Baseload has no value anymore
- Increasing demand for flexibility
- **Digitalisation** enables the paradigm change

Power demand Germany (2010) red Generation wind & solar @ different green shares



The Challenge

The market is becoming more and more flexible



Nettoerzeugung von Kraftwerken zur öffentlichen Stromversorgung. Datenquelle: 50 Hertz, Amprion, Tennet, TransnetBW, EEX letztes Update: 24 Jan 2018 09:29

A growth in volalitility requires an increased flexibility



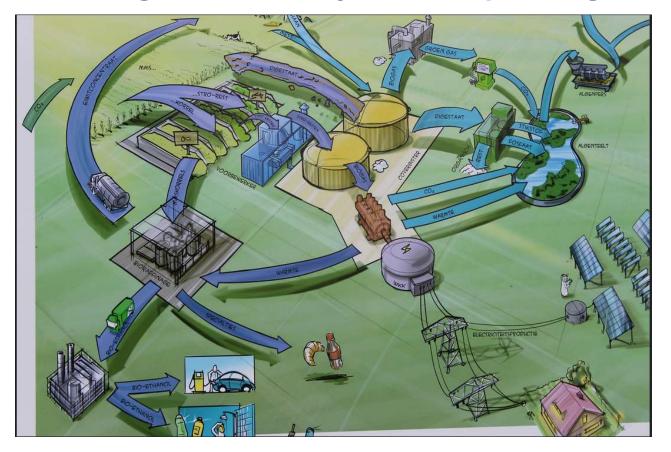


Biogas in a Renewable Market Place: Best Practice Flexibility



Best Practice Flexibility

Biogas Plants in Dynamic Dispatching



Biogas Plants are complex systems, without the demands of dynamic dispatching



1st Step: Creation and Execution of the Optimised Schedules



Quarterly hours

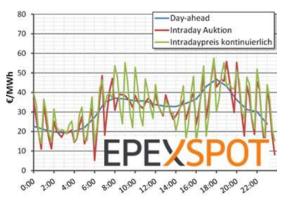
But Things Always go Different than Expected...

Deviations from Forecasts

Weather Forecast



Market price Forecast



Heat demand



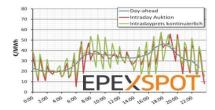
Plant Availability





Best Practice Flexibility

2nd Step: Continuous Intraday Optimisation... Every 15 Minutes

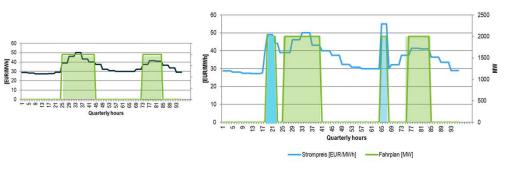


Intraday Orderbook





Optimised Generation Schedules









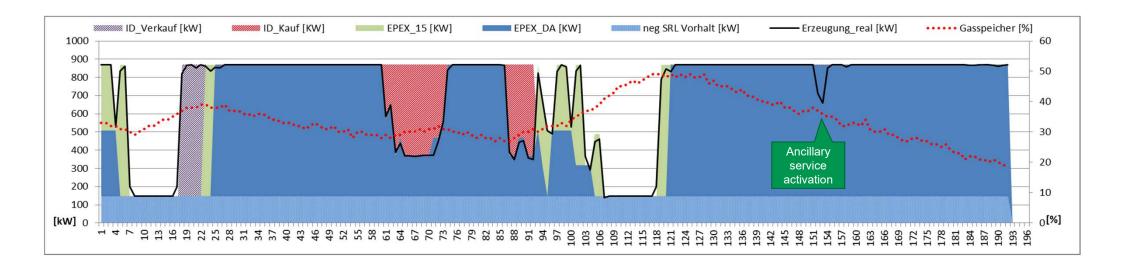
Automated Intraday Trading





Best Practice Flexibility

Result: Economically Optimised Operation of a Biogas Plant







Biogas in a Renewable Market Place: The Framework



The Framework

Biogas is effective under the right conditions

Competitive Framework

- Technical
 - Gas Storage
 - Heat Storage
 - Additional Electrical Production Capacity
- Contractual
 - OEM Maintenance & Guaranty
 - Direct Marketing Contract
- Cost of Upgrades and Operations
 - Investment Costs (~130€/kW for upgrading plants)
 - Motor Efficiency
 - Maintenance Costs
- Operational Best Practices
 - A new paradigm Agricultural Expert to Power Producer!

Regulatory Framework

- Power Market Design
 - Liberalized Ancillary Services Market
 - Liberalized Power Supply Market to allow for the direct marketing of REN by 3rd party market representation.
 - Efficient Imbalance Market, w/o Caps & Floors
 - Efficient Day-Ahead and Intraday Markets, w/o Caps or Floors
 - Liquid Intraday Market for each balancing unit (ex. ¼ hr)
- Market Support
 - Today Flexibility is subsidized at a level to enable the investment upgrades

What will the value of flexibility be in the future?

r.e.levant r.e.sponsible r.e.duce r.e.think r.e.cycle r.e.spect r.e.flect r.e.lation r.e.newable

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Backup



With an increase in decentralization and free markets, the short term market volume increases.

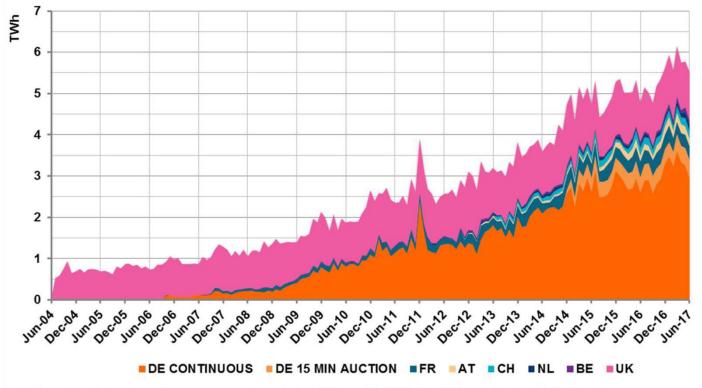
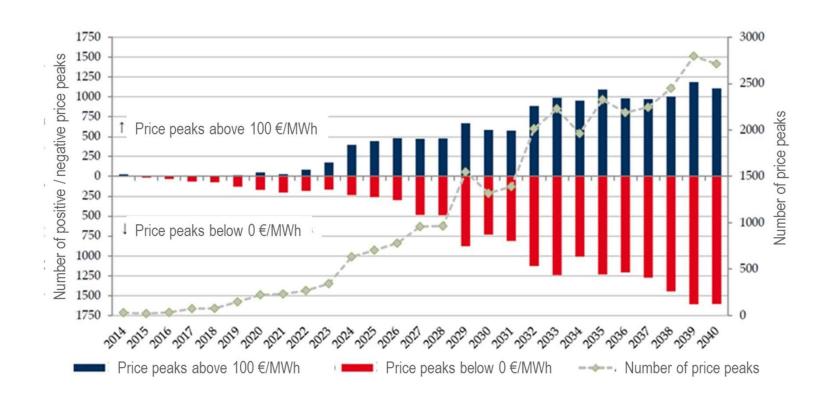


Abbildung 13 - Entwicklung der Volumen an den Intraday-Märkten der EPEX SPOT 2004-2016, Quelle: EPEX SPOT

Ref.: Report Direktvermarktung von erneuerbaren Energien an der Strombörse, EPEX Spot for DFBEW



Highly volatile power production means growing spreads in the short term power prices





VPPs & Flexibility Management

Main Markets for Flexibility are Ancillary Services and **Short-term Power Markets (Spot Markets)**

Ancillary services

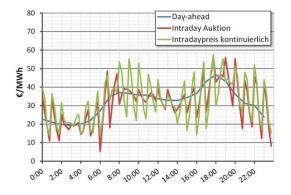
Provision and activation of reserves



- Increase of generation or reduction of consumption if grid frequency drops below 50 Hz or vice-versa if frequency rises above 50 Hz
- Remuneration of provision by capacity payment (€/MW) and of activation by energy payment (€/MWh)

Short-term power markets

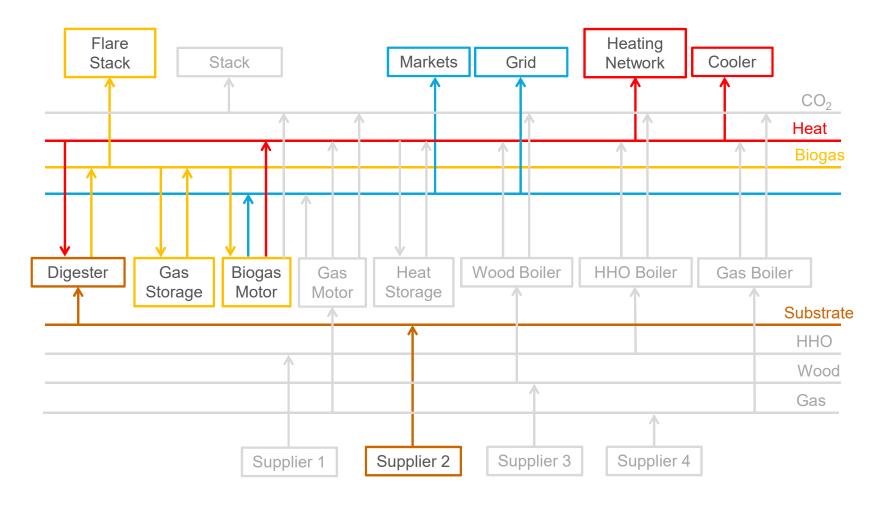
Balancing of demand and generation of power based on price signals on spot markets



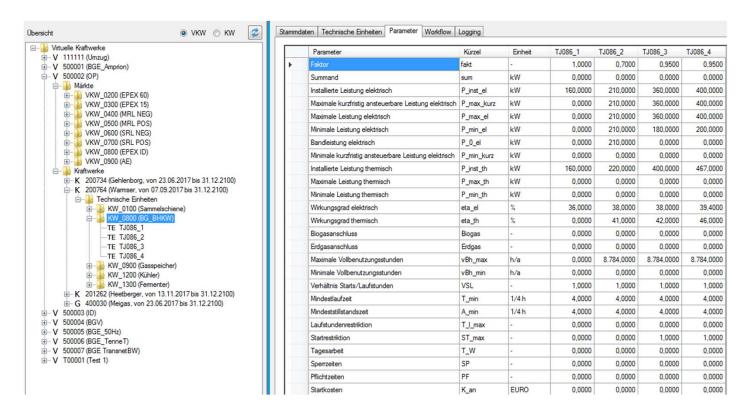
- Scheduled operation of power plants, consumers, or storages: Increase of generation or decrease of consumption if prices are high and vice-versa if prices are low
- Markets: Day-ahead & intraday auction and continuous intraday trading



The variety of variable requires a complex sytem



Foward looking analysis with respect to all relevant data and restrictions



For a Biogas Plant, 5/1 considers over 30 plant relevant restrictions in the model to deliver the optimal dispatching plan for the plant.

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